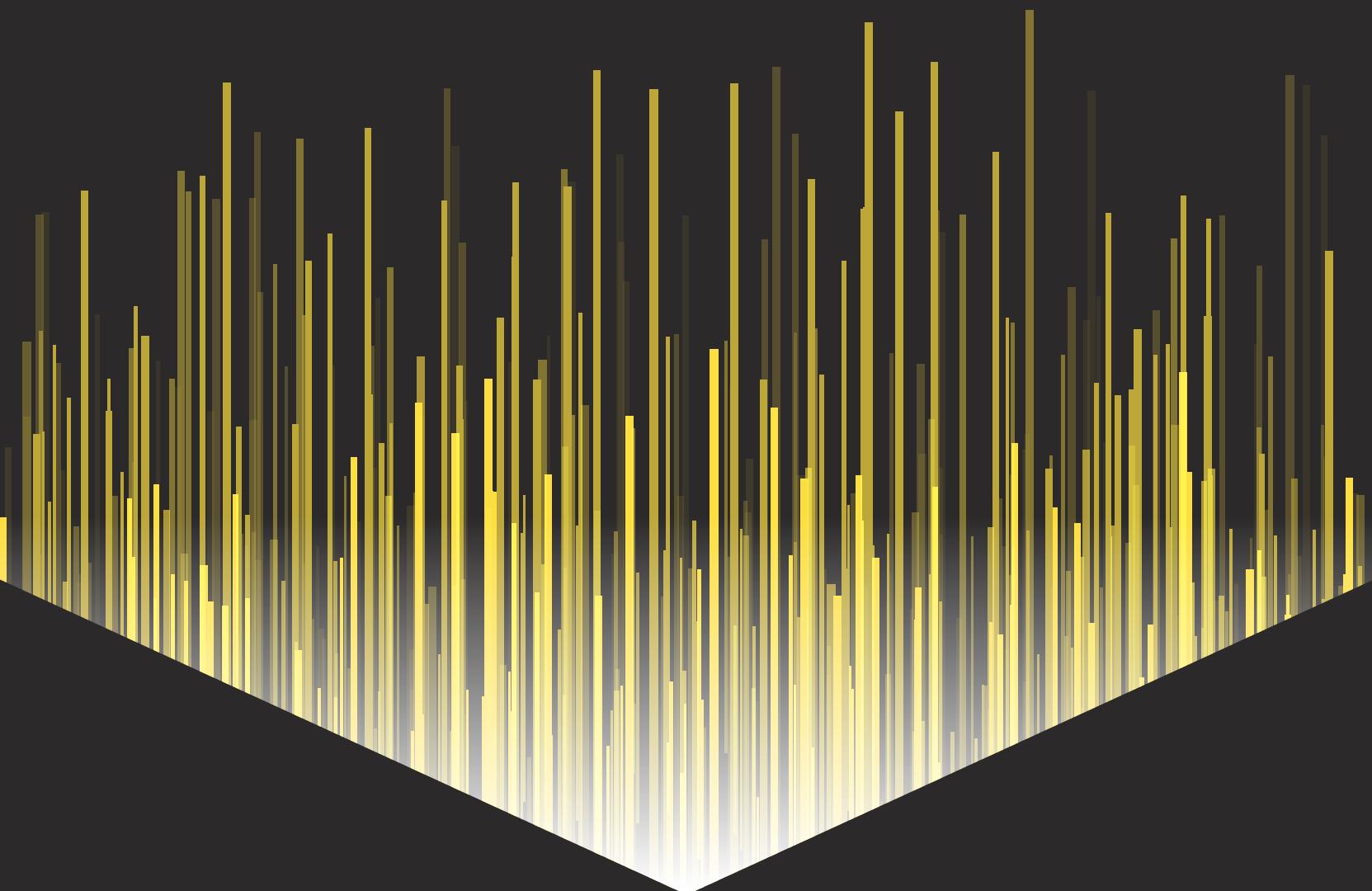




POLESTAR PROCUREMENT SOLUTIONS

A Strategic Perspective on assessing the maturity of your Procurement Practice

A data-driven and analytics approach for navigating the complexities of procurement landscape



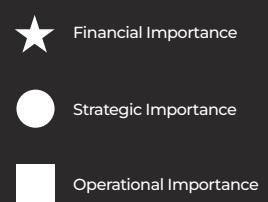
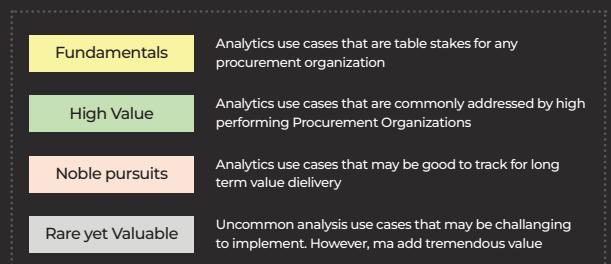
Establish analytics use cases

In the pursuit of establishing Procurement as a value powerhouse, organizations, particularly Chief Procurement Officers (CPOs) with comprehensive KPIs, outpace their counterparts. To facilitate this progress, we have developed a set of 78 metrics

categorized by persona and value. This focused reporting promotes adherence to established processes and increases overall adoption rates, ensuring feasibility and success.



Rare yet Valuable					
67 ● Buying Channel Compliance	69 ● Sourcing wave plan management	71 ● Obligation Management	73 ● Sustainable suppliers	75 ● Catalog Expansion Opportunities	77 ● Fraud Protection
68 ● Procurement Value Delivery	70 ● Sourcing Channel Effectiveness	72 ● Contract risk Analysis	74 ● New Supplier Introduction	76 ● Supplier quality	78 ● Maverick Invoicing



Maturity Assessment of use cases

The prioritized use cases from the Periodic table should be evaluated on a 5 Key attributes to define

their existing maturity and gap to expectations.

Procurement Governance	Category Management	Supplier Management	Contract Management	Order Management	Invoice Management
1	2	1	3	1	2
2	2	2	3	2	3
3	2	3	1	3	2
1	1	2	2	2	3
2	3	1	1	3	1
3	1	3	3	3	2
2	3	3	1	2	3
3	3	2	2	2	1



Based on the evaluation and assessment, the use cases can be segmented on a 4-point scale and their progression can be tracked from a nascent

stage to transformational stage. Each stage involves certain requirements and challenges to be mapped.



Sample Assessment

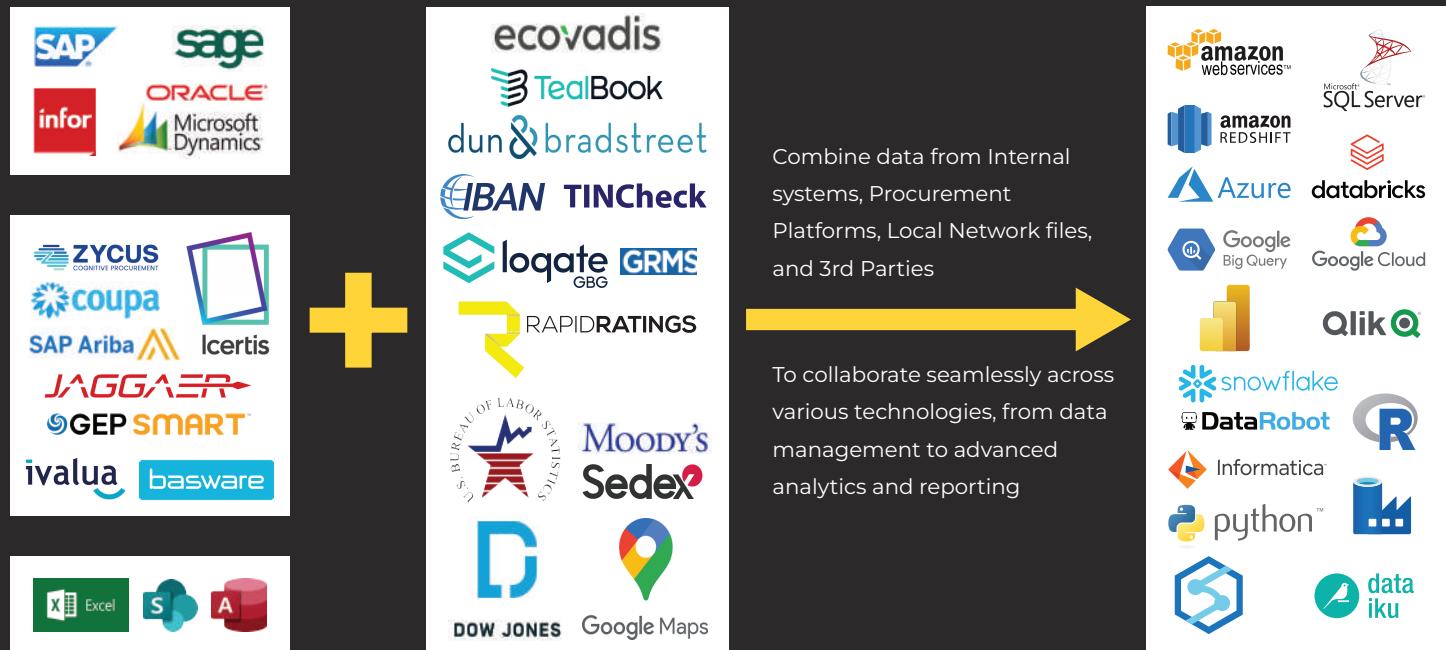
Based on assessment finding for each of the KPIs, a practical roadmap would be built to take the proficiency of the prioritized use case to next level



Polestar Solutions Gamut: The S2P cycle

Eliminate data quality & technology integration hurdles in your Procurement journey with our Procurement Insights practice that caters to the entire S2P cycle. Enhance service delivery, improve

supplier relations, and bring growth visibility by integrating your data with our technology expertise.



Our Key Insight Areas

Buying Channel Analytics

STC Process Analytics

PTP Process Analytics

Supplier Landscape Analytics

Supplier Performance Analytics

Supplier Risk Analytics

Commercial Analytics

Procurement Sustainability

Compliance Analytics

Advanced Analytics



About Polestar Solutions

As an AI & Data Analytics powerhouse, Polestar Solutions helps its customers bring out the most sophisticated insights from their data in a value-oriented manner. From analytics foundation to analytics innovation initiatives, we offer a comprehensive range of services that helps businesses succeed with data.